

• The replacement form requirements outlined below **<u>do not</u>** apply if the Insured has NO existing individual coverage.

State	Replacement Free Look <sup>1</sup>	Insured has existing coverage but does <u>NOT</u> intend to replace it	Insured has existing coverage AND intends to replace it
Alabama		- NAIC Important Nation: Deplecement of Life	
Alaska	30 days	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08</li> </ul>	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08;
Arizona			Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
Arkansas	30 days	No form(s) required	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> <li>Life Insurance and Annuities Replacement Memorandum 105103 AR 11/09</li> </ul>
California	30 days	No form(s) required	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities104978 US 06/08</li> <li>Notice to Applicant Replacement Form 105921 CA 03/20 (Use for replacements to non- PlanRight only)</li> </ul>
Colorado	- 30 days •	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities104978 US 06/08</li> </ul>	NAIC Important Notice: Replacement of Life Insurance or Annuities104978 US 06/08;
Connecticut			Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
Delaware	20 days	No form(s) required	

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District of Columbia	30 days	No form(s) required	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08

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Florida	20 days	No form(s) required	<ul> <li>FL – Important Notice: Replacement of Life Insurance or Annuities 104989 FL 07/08</li> <li>If the applicant elects to have the FL-Comparative Information Form, it will be completed in-house at Foresters <sup>™</sup> and sent to the applicant directly. No producer action is required.</li> <li>FL – Certificate Disclosure Form and Instructions 105821 FL 07/18 (Internal Replacements only)</li> </ul>
Georgia	30 days	No form(s) required	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08
Hawaii	30 days	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08;</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> </ul>
Idaho	30 days	No form(s) required	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08

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Illinois	30 days	No form(s) required	IL Important Notice: Replacement of Life Insurance or Annuities 105024 IL 09/08
Indiana	30 days	No form(s) required	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08
lowa	30 days	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08;</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> </ul>
			<ul> <li>KS – Important Notice: Replacement of Life Insurance or Annuities (different companies) 104980 KS 05/09; or</li> </ul>
Kansas	30 days	No form(s) required	<ul> <li>KS – Important Notice: Replacement of Life Insurance or Annuities (same company) 104981 KS 05/09</li> </ul>
			KS-Comparative Information form 105750 KS 11/12 (Internal Replacements Only)
Kentucky Louisiana Maine Maryland	- 30 days	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08</li> </ul>	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08;</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> </ul>
Massachusetts	30 days	No form(s) required	• MA – Important Notice: Replacement of Life Insurance or Annuities 104982 MA 07/08
Michigan	30 days	No form(s) required	<ul> <li>MI – Important Notice: Replacement of Life Insurance or Annuities104983 MI 07/08;</li> <li>MI – Information Statement 104984 MI 07/08</li> </ul>
Minnesota	30 days	No form(s) required	MN – Important Notice 105927 MN 06/16
Mississippi	30 days	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08</li> </ul>	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08;</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> </ul>

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Missouri	30 days	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> </ul>
Montana	30 days	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08</li> </ul>	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08;</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> </ul>
Nebraska	30 days	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/0</li> </ul>	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> </ul>
Nevada	30 days	No form(s) required	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08
New Hampshire New Jersey New Mexico	30 days	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08</li> </ul>	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08;</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> </ul>

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New York	60 days	<ul> <li>ALL New York applications (regardless of whether the insured has existing coverage or not)</li> <li>Appendix 11 (Alternate 1) – Definition of Replacement 105006 NY 01/21</li> </ul>	<ul> <li>ALL New York Applications (regardless of whether the insured has existing coverage or not)</li> <li>Appendix 11 (Alternate 1) – Definition of Replacement 105006 NY 01/21</li> <li>PLUS: If there is an intention to replace existing life insurance or an annuity complete:</li> <li>Appendix 10C (Alternate 1) – Important Notice Regarding Replacement or Change of Life Insurance Policies or Annuity Contracts 105003 NY 01/21</li> <li>Appendix 10A (Alternate 1) – Disclosure Statement 105004 NY 01/21</li> <li>Authorization &amp; Direction to Release Information 105007 NY 01/21</li> <li>OR: IF there is an intention to replace existing long-term care, nursing home or home care insurance:</li> <li>Notice to Applicant Regarding Replacement of Accident and Health Insurance and the Purchase of Multiple Accident and Health Policies 105922 NY (01/16)</li> <li>OR: IF there is an intention to replace existing life insurance that allows for the acceleration of the death benefit due to chronic illness:</li> <li>Appendix 10C (Alternate 1) – Important Notice Regarding Replacement or Change of Life Insurance Policies or Annuity Contracts 105003 NY 01/21</li> <li>Appendix 10A (Alternate 1) – Important Notice Regarding Replacement or Change of Life Insurance Policies or Annuity Contracts 105003 NY 01/21</li> <li>Appendix 10A (Alternate 1) – Important Notice Regarding Replacement or Change of Life Insurance Policies or Annuity Contracts 105003 NY 01/21</li> <li>Appendix 10A (Alternate 1) – Disclosure Statement 105004 NY 01/21</li> <li>Appendix 10A (Alternate 1) – Disclosure Statement 105007 NY 01/21</li> <li>Appendix 10A (Alternate 1) – Disclosure Statement 105007 NY 01/21</li> <li>Appendix 10A (Alternate 1) – Disclosure Statement 105007 NY 01/21</li> <li>Appendix 10A (Alternate 1) – Disclosure Statement 105007 NY 01/21</li> <li>Appendix 10A (Alternate 1) – Disclosure Statement 105007 NY 01/21</li> <li>Appendix 10A (Alternate 1) – Disclosure Statement 105007 NY 01/21</li> </ul>
North Carolina	30 days	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08	<ul> <li>Purchase of Multiple Accident and Health Policies 105922 NY (01/16)</li> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08;</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> </ul>
North Dakota	20 days	No form(s) required	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08
Ohio	30 days	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08;</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> </ul>

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Oklahoma	30 days	No form(s) required	<ul> <li>OK - Important Notice: Replacement of Life Insurance or Annuities 104985 OK 01/13</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> </ul>
Oregon	30 days	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08;</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> </ul>
Pennsylvania	45 days	No form(s) required	PA - Important Notice: Replacement of Life Insurance or Annuities 104991 PA 07/08
Rhode Island South Carolina South Dakota	30 days	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08</li> </ul>	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08;</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> </ul>
Tennessee	30 days	No form(s) required	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08
Texas	30 days	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08</li> </ul>	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08;</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> </ul>
Utah Vermont Virginia	30 days	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08</li> </ul>	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08;</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> </ul>
Washington	30 days	No form(s) required	WA – Important Notice: Replacement of Life Insurance or Annuities 104987 WA 07/08
West Virginia Wisconsin	30 days	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08</li> </ul>	<ul> <li>NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08;</li> <li>Producer Certification: Sales Materials Used in Replacement 102129 US 06/08</li> </ul>
Wyoming	30 days	No form(s) required	Replacement Notice 105786 WY 02/13

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